Introduction to Cloud Computing

Xavier Legrand September 2016



What is Cloud Computing?

- Why Cloud Computing?
- Virtualization and Cloud
- Cloud vs. Grid Computing
- Cloud Computing Adoption
- Cloud Computing Landscape
- Cloud Computing Security
- Cloud clients Tools
- Backend As A Service (BaaS)
- Is cloud Cost Effective?

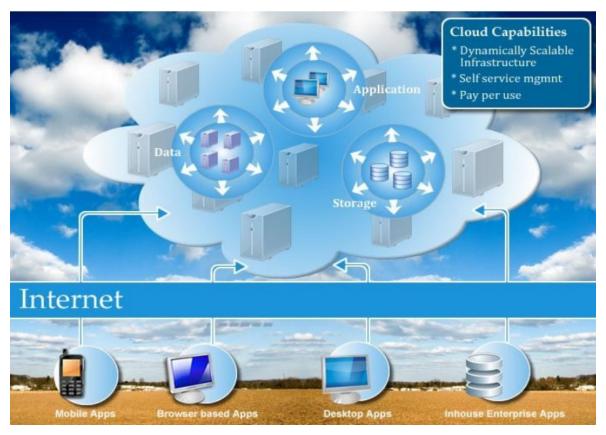
Cloud Computing Definitions

• Forrester

- A standardized IT capability (services, software, or infrastructure) delivered via the Internet in a pay-per-use, self-service way
- NIST (National Institute of Standards and Technologies)
 - Cloud computing is a model for enabling convenient, on-demand network access to a shared pool of configurable computing resources (e.g., networks, servers, storage, applications, and services) that can be rapidly provisioned and released with minimal management effort or service provider interaction.
- Larry Ellison
 - Water Vapor... [other than that] it is just a computer connected to a network!
 - Changed its mind in 2015 ...

5 Essential Cloud Characteristics

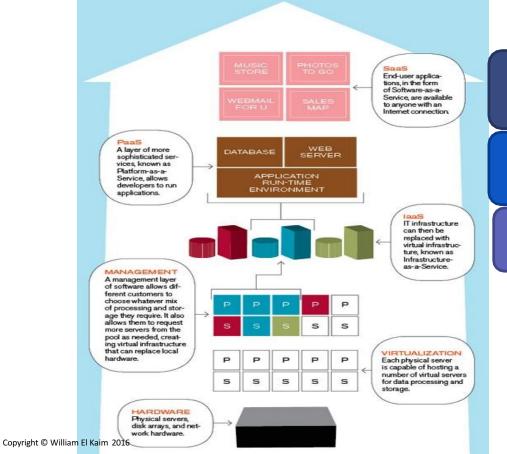
- On-demand self-service
- Broad network access
- Resource pooling
 - Location independence
- Rapid elasticity
- Measured service



- Software as a Service (SaaS)
 - Use provider's applications over a network
- Platform as a Service (PaaS)
 - Deploy customer-created applications to a cloud
- Infrastructure as a Service (laaS)
 - Rent processing, storage, network capacity, and other fundamental computing resources

CSP Managed		Organization Managed	
 Applications Data Middleware Operating System Virtualization Hardware Storage Networking 	 Applications Data Middleware Operating System Virtualization Hardware Storage Networking 	 Applications Data Middleware Operating System Virtualization Hardware Storage Networking 	 Applications Data Middleware Operating System Virtualization Hardware Storage Networking
On Premise	laaS	PaaS	SaaS

Software as a Service (SaaS):	The capability provided to the customer is to use the provider's applications running on a cloud infrastructure. The applications are accessible from various client devices through either a thin client interface, such as a web browser (e.g., web-based email), or a program interface. The customer does not manage or control the underlying cloud infrastructure including network, servers, operating systems, storage, or even individual application capabilities, with the possible exception of limited user-specific application configuration settings.
Platform as a Service (PaaS):	The capability provided to the customer is to deploy onto the cloud infrastructure customer-created or acquired applications created using programming languages, libraries, services, and tools supported by the provider. The customer still does not manage or control the underlying cloud infrastructure but has control over the deployed applications and possibly configuration settings for the application-hosting environment.
Infrastructure as a Service (laaS):	The capability provided to the customer is to provision processing, storage, networks, and other fundamental computing resources. The customer is able to deploy and run arbitrary software which can include operating systems and applications. The customer again does not manage or control the underlying cloud infrastructure but has control over operating systems, storage, and deployed applications; and possibly limited control of select networking components (e.g., host firewalls).



Software-as-a-service (SaaS)

Finished applications that you rent and customize

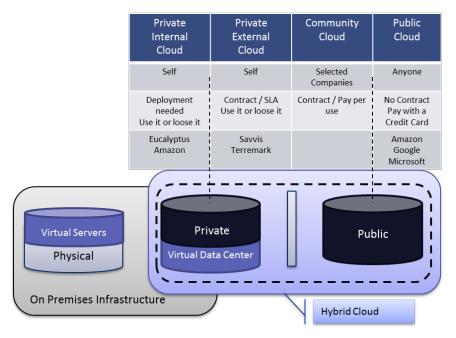
Platform-as-a-service (PaaS)

Developer platform that abstracts the infrastructure, OS, and middleware to drive developer productivity

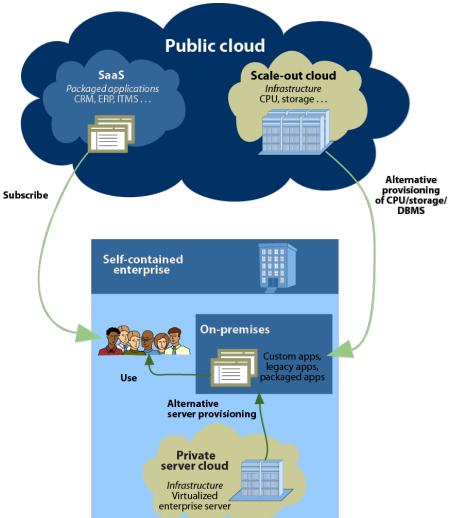
Infrastructure-as-a-service (laaS)

Deployment platform that abstracts the infrastructure

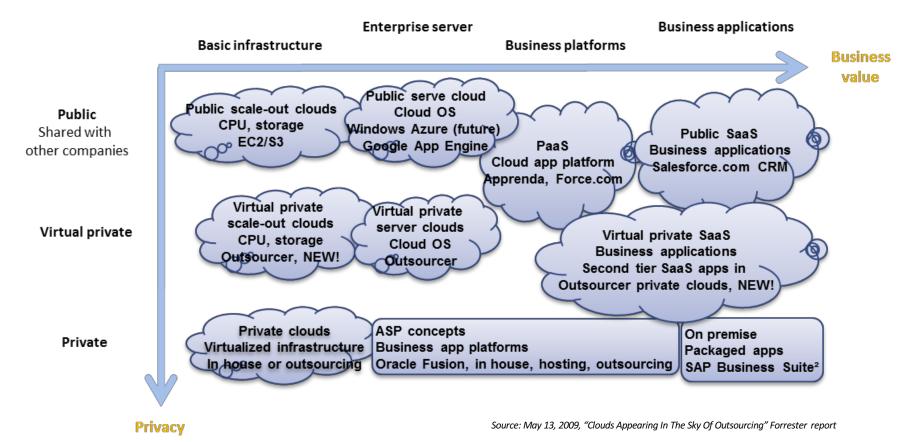
Private cloud:	The cloud infrastructure is provisioned for exclusive use by a single organization (customer) comprising multiple internal customers (e.g., business units). It may be owned, managed, and operated by the customer, a third party, or some combination of them, and it may exist on or off premises.
Community cloud:	The cloud infrastructure is provisioned for exclusive use by a specific community of customers from organizations that have shared concerns (e.g., mission, security requirements, policy, and compliance considerations). It may be owned, managed, and operated by one or more of the organizations in the community, a third party, or some combination of them, and it may exist on or off-premises.
Public cloud:	The cloud infrastructure is provisioned for open use by the general public. It may be owned, managed, and operated by a business, academic, or government organization, or some combination of them. It exists on the premises of the cloud provider.
Hybrid cloud:	The cloud infrastructure is a composition of two or more distinct cloud infrastructures (private, community, or public) that remain unique entities, but are bound together by standardized or proprietary technology that enables data and application portability (e.g., cloud bursting for load balancing between clouds).



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• What is Cloud Computing?

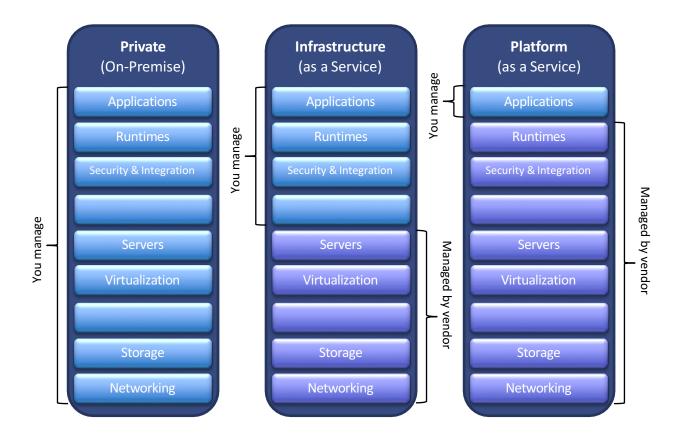
Why Cloud Computing?

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- Cloud Computing Landscape
- Cloud Computing Security
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- Is cloud Cost Effective?

Highly Available Infrastructure

- Public Infrastructure composed of computing power, storage, security
 - Platforms, software, applications, services reside on top
- Immediate availability, ordering, provisioning on the web
 - Easier and cheaper than deploying it in-house
- Easily manageable from a single web interface
 - Partition, synchronize, distribute, secure, store data/apps
- Run from centralized deployments/datacenters
 - Supports Platforms as a Service
- Real-time accessible and usable across the web
 - Many (often smaller) applications run off more consistently available resources

IT as a Service



Cloud Computing Is Attractive To Businesses

- Pay by the drink Credit card billable
- SLA driven
 - defined response times, immediate recreation of instances, consistent service for all
 users
- Providing easy integration with back-end services
- Should always be available and self-healing
- Unobstructive/transparent: client only sees end workload
- Multi-tenant infrastructure with complete security/privacy
- Linearly scalable on the fly (up/down) cost reducing

Private Enterprise clouds are not included in this discussion

Utility Computing & On-Demand Storage

- Two developer driven components of the Cloud
- Utility computing
 - Range from minute to monthly provisioning/billing
 - Target is web based ordering + instant provisioning
 - Should be pay by the drink & include an SLA
 - Should be desktop mountable & immediately available
 - Should have back-end storage and other web services
- On-demand Storage
 - Range from Managed hosters offering on-demand SAN,NAS and DAS orders possible with seasonal billing
 - Back-up/Protection wins when on-demand storage fails



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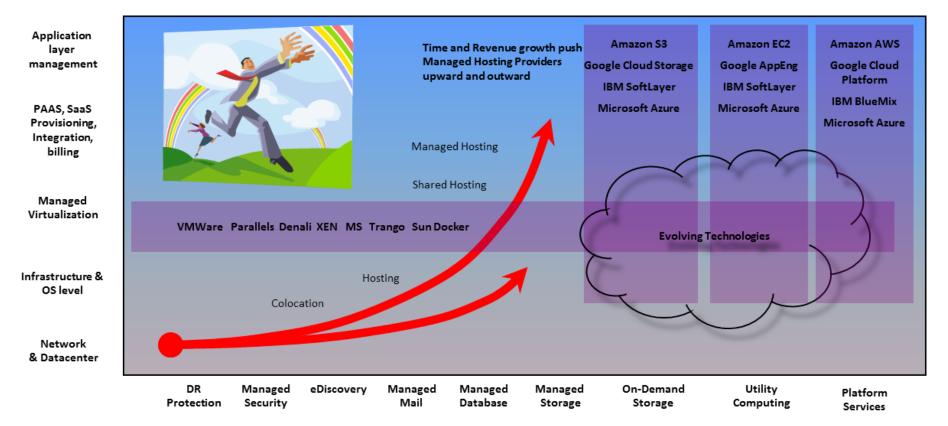
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Why Virtualization?

- Without virtualization, the application and operations architecture teams design, acquire and install the servers, storage and networking needed for each application
- Virtualization offers only a hardware abstraction layer that can adjust to the specific CPU, memory, storage, and network needs of applications on a per server basis
- Of course, this is not enough
 - What is the right density of VMs per host and type of workloads?
 - Virtualization may require an expensive shared storage infrastructure (Fiber Channel SAN)
 - It is not elastic, turn-key or upgradeable by itself
 - Same old Operations and Management processes apply
- Cloud computing is an "operation model" applied to virtualization

Managed Hosting Services Evolutions



Technology: Operating System Virtualization

- Only one OS at a time
 - Reduces OS sprawl
 - Reduces in-memory consumption
- Best for
 - · Applications that do not coexist well with others
 - Individual workloads
 - SaaS
- Examples
 - Parallels Virtuozzo Containers
 - Sun Solaris Containers
 - OpenVZ
 - Unix chroot command
 - Linux V-Server

Application(s)	Application(s)	
Virtual Machine	Virtual Machine	
OS Virtualization Technology		
OS Management		
x86 Server /		
SAN / NAS / DAS		

Technology: Bare Metal Hypervisor

- Best for heterogeneous environments
 - Development and testing environments
 - Virtual desktop
 - legacy server consolidation
- Virtualizes access to hardware (CPU, Memory, Storage)
 - assisted by Intel and AMD
- Each VM has a guest OS
 - Reduces server sprawl
- Examples
 - VMware ESX
 - Citrix XenServer (Linux)
 - Parallels Server
 - Microsoft Hyper-V
 - Trango
 - Sun xVM

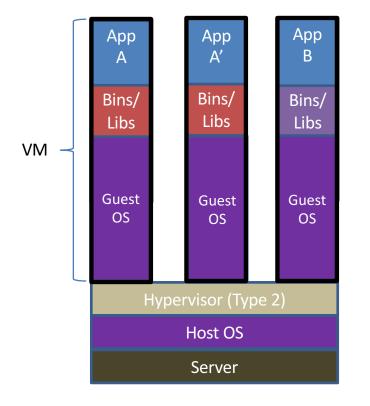
Application(s)	Application(s)	
Guest OS	Guest OS	
Virtual Machine	Virtual Machine	
Bare Metal Virtualization Technology (Hypervisor)		
x86 Server /		
SAN / NAS / DAS		

Technology: Containerization

- Containers are the products of operating system virtualization.
 - Lightweight virtual environment that groups and isolates a set of processes and resources such as memory, CPU, disk, etc., from the host and any other containers.
 - The isolation guarantees that any processes inside the container cannot see any processes or resources outside the container.
- Only one App (or microservice) at a time
 - Run in isolated process on the host operating system
 - Portable and efficient
 - Reduces in-memory consumption
- Best for
 - Multi-tenant application
 - Elastic applications (automatic scaling)
- Examples
 - Docker, CoreOS, RancherOS, Snappy Ubuntu Core, RedHat Atomic, Mesosphere DCOS, VMware Photon

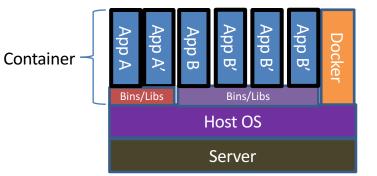
Application(s)	Application(s)	
Container	Container	
Container OS		
x86 Server /		
SAN / NAS / DAS		

Containers vs. VMs



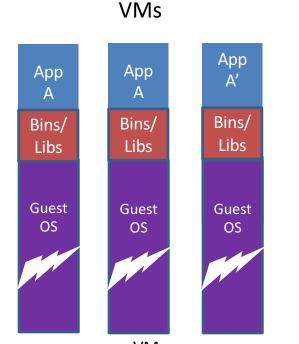
Containers are isolated, but share OS and, where appropriate, bins/libraries

...result is significantly faster deployment, much less overhead, easier migration, faster restart

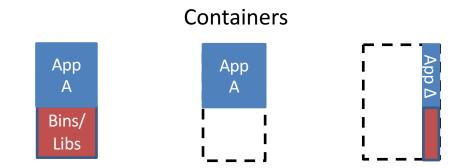


Why are Docker containers lightweight?





VMs Every app, every copy of an app, and every slight modification of the app requires a new virtual server



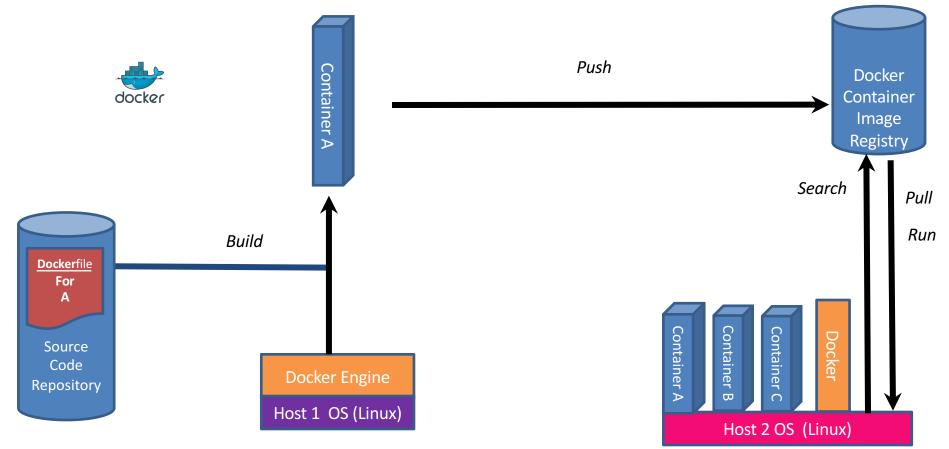
Original App (No OS to take up space, resources, or require restart)

Copy of App No OS. Can Share bins/libs

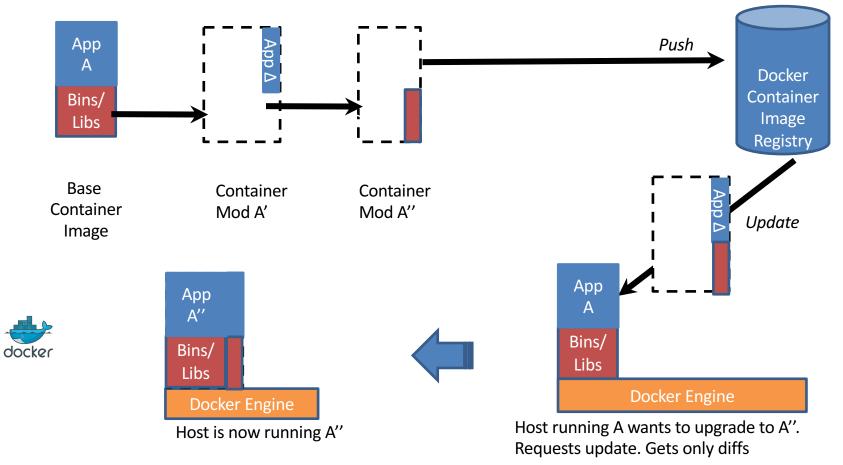
Modified App

Copy on write capabilities allow us to only save the diffs Between container A and container A'

What are the basics of the Docker system?



Changes and Updates







docker



docker run -d -e POSTGRES_USER=odoo -e POSTGRES_PASSWORD=odoo --name db postgres:9.4

docker run -p 8069:8069 --name odoo --link db:db -t odoo



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What is Grid Computing?

- Grid computing is the collection of computer resources from multiple locations to reach a common goal.
 - The grid can be thought of as a distributed system with non-interactive workloads that involve a large number of files.
- Grid computing is distinguished from conventional high performance computing systems such as cluster computing in that grid computers have each node set to perform a different task/application.
 - For certain applications, distributed or grid computing can be seen as a special type of parallel computing that relies on complete computers (with onboard CPUs, storage, power supplies, network interfaces, etc.) connected to a computer network (private or public) by a conventional network interface, such as Ethernet.
 - Although a single grid can be dedicated to a particular application, commonly a grid is used for a variety of purposes.
- Grids are a form of distributed computing whereby a "super virtual computer" is composed of many networked loosely coupled computers acting together to perform large tasks.
 - This is in contrast to the traditional notion of a supercomputer, which has many processors connected by a local high-speed computer bus.

Source: Wikipedia



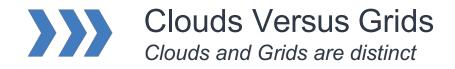
- Cloud computing evolves from grid computing and provides on-demand resource provisioning.
- Grid computing may or may not be in the cloud depending on what type of users are using it.
 - If the users are systems administrators and integrators, they care how things are maintained in the cloud. They upgrade, install, and virtualize servers and applications.
 - If the users are consumers, they do not care how things are run in the system.



- Grid computing requires the use of software that can divide and farm out pieces of a program as one large system image to several thousand computers.
- One concern about grid is that if one piece of the software on a node fails, other pieces of the software on other nodes may fail.
- This is alleviated if that component has a failover component on another node, but problems can still arise if components rely on other pieces of software to accomplish one or more grid computing tasks.
- Large system images and associated hardware to operate and maintain them can contribute to large capital and operating expenses



- Cloud computing and grid computing are scalable.
 - Scalability is accomplished through load balancing of application instances running separately on a variety of operating systems and connected through Web services.
- Both computing types involve multi-tenancy and multitask
 - Meaning that many customers can perform different tasks, accessing a single or multiple application instances.
 - Sharing resources among a large pool of users assists in reducing infrastructure costs and peak load capacity.
- Cloud and grid computing provide service-level agreements (SLAs) for guaranteed uptime availability
- Storage as a service
 - While the storage computing in the grid is well suited for data-intensive storage, it is not economically suited for storing objects as small as 1 byte.



- Cloud
 - Full private cluster is provisioned
 - Individual user can only get a tiny fraction of the total resource pool
 - No support for cloud federation except through the client interface
 - Opaque with respect to resources
- Grid
 - Built so that individual users can get most, if not all of the resources in a single request
 - Middleware approach takes federation as a first principle
 - Resources are exposed, often as bare metal
 - In a data grid, the amounts of distributed data must be large for maximum benefit. A computational grid focuses on computationally intensive operations.

Grid Computing: Tools

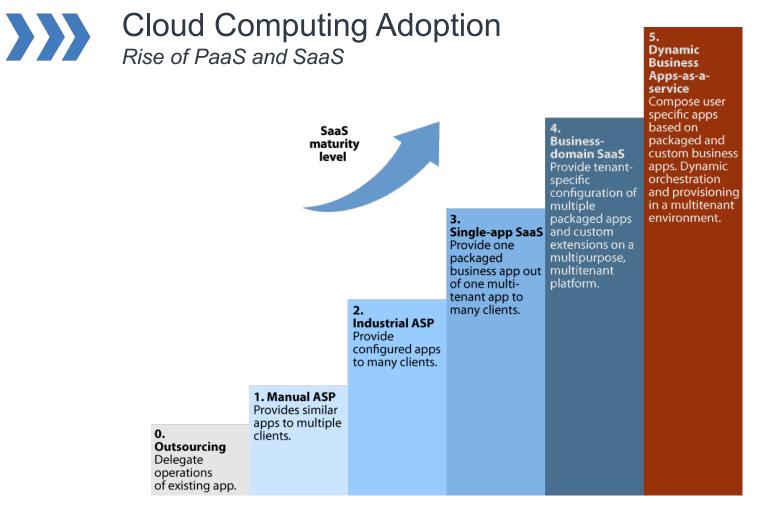
- <u>EMI</u>: Software platform for high performance distributed computing
- <u>Globus Toolkit</u>: open source software toolkit used for building grids. It is being developed by the Globus Alliance.
- <u>GridWay</u>: Metascheduler enables largescale, reliable and efficient sharing of computing resources
- <u>Parabon</u>: Software platform for high performance distributed computing



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Cloud Computing Adoption

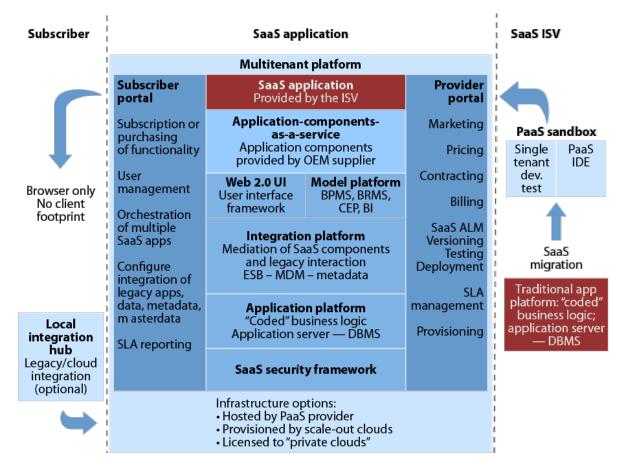
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Source: August 14, 2008, "Forrester's SaaS Maturity Model" Forrester report

Cloud Computing Adoption Forrester's PaaS Reference Architecture



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Example In The Public Cloud

Start a new search Sort by Popularity Refine Categories • Key Attributes • Key Attributes glovia.com Order Mgmt: Quotes, Orders, MMAs B Free (56) Paid (137) • Supported (134) Glovia International, Inc. 31.10.2008 Image: Check (6) Post-sales process: quote > sale > order > inventory > ship > billing > return. All on 1 system, reduce double entry costs, minimize spreadsheet reliance, get complete visibility Image: Check (6) Discounted for Nonprofits (29) • Type of App • Industry Solutions • Function	Home Apps Getting Started Publis	hing		
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AppExchange Essentials Now you can finally have not only your outbound email but also your inbound email, received inside salesforce.com and @			Now you can finally have not only your outbound email but also your inbound emai	 Free Support

Example Around ERP System

NETSUITE®		
Home Products Customers	s Industries Services	Partners Developers News & Events Resources
SuiteApp.com Home	Suit	eApp.com
Install Applications		
Become a Partner		Extend NetSuite for your business and industry needs
become a Parcher		
BROWSE	Solutions For Finan	Ce
BY INDUSTRY	Adaptive Planning	Adaptive Planning Provider Name: Adaptive Planning
Verticals BY BUSINESS NEED Business Needs	That it ing	Adaptive Planning is the leader in on-demand budgeting, forecasting, and reporting solutions. We make it easy for companies worldwide to improve financial agility, strengthen collaboration, and drive better-informed and more strategic business decisions. Best of all, unlike traditional enterprise software alternatives, our innovative solution is affordable, deploys in just days, and does not require new hardware, software, or IT support. Powerful planning and reporting have never been easier.
		AvaTax for NetSuite
SEARCH	Avalara	Provider Name: Avalara, Inc
Search SuiteApp.com	Making sales tax less taxing.	SaaS sales tax calculation, reporting, filing and remittance for businesses of all sizes collecting, reporting and filing sales tax for anywhere in North America, and 36 additional countries abroad.
VIEW ALL SOLUTIONS		EFT Manager (Australia & New Zealand) Provider Name: Online One
VIEW ALL SOLUTIONS		EFT Manager allows NetSuite Suppliers & Employee Expense Payments to be processed to produce a payment file for upload to Australian and New Zealand banks in the required formats.
		Excel SmartClient
	CELIGE	Provider Name: Celigo, Inc
	CN-DEMANO SIMPLIFIED	The Celigo Excel SmartClient for NetSuite provides a seamless integration between Excel and NetSuite, allowing users to access and manipulate their NetSuite data directly from within Excel.
		ExpenseBay For NetSuite



RuoRnidao

Provider Name: ExpenseBay, Inc

Interactive Pivot Reports

Provider Name: BlueBridge One Business Solutions Limited

ExpenseBay is a secure and easy-to use SaaS solution which automatically generates an employee's expense report and submits the report into NetSuite for approval.

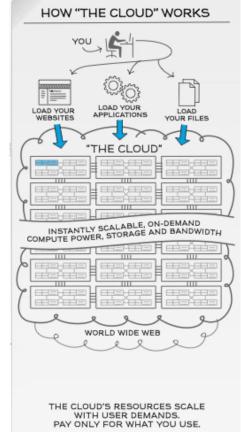
Easy Subscription Into Own Tenant

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Cloud Computing Adoption When Cloud Computing may be a Fit?

- When the processes, applications, and data are largely independent.
- When the points of integration are well defined.
- When a lower level of security will work just fine.
- When the core internal enterprise architecture is healthy.
- When the Web is the desired platform.
- When cost is an issue.
- When the applications are new.

Start planning when your app...



- is not yet in your data center
- is used intermittently
- is out of support
- can't be upgraded easily
- requires significant changes
- can't scale (computing, network, storage)
- costs too much to operate and manage
- is down more than you can handle
- is difficult to secure

Cloud Computing Adoption When Cloud Computing may not a Fit?

- When the processes, applications, and data are largely coupled.
- When the points of integration are not well defined.
- When the core internal enterprise architecture needs work.
- When the application requires a native interface.
- When cost is an issue.



- 1. Access the business.
- 2. Access the culture.
- 3. Access the value.
- 4. Understand your data.
- 5. Understand your services.
- 6. Understand your processes.
- 7. Understand the cloud resources.
- 8. Identify candidate data.
- 9. Identify candidate services.

- 10. Identify candidate processes.
- 11. Create a governance strategy.
- 12. Create a security strategy.
- 13. Bind candidate services to data and processes.
- 14. Relocate services, processes, and information.
- 15. Implement security.
- 16. Implement governance.
- 17. Implement operations.



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Cloud Computing Landscape

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Cloud Computing Landscape: IAAS

- Leaders
 - Amazon AWS
 - <u>MicrosoftAzure</u>
 - Google Cloud Platform
 - IBM SoftLayer (IAAS)
- Others
 - Joyent
 - <u>Virtustream</u>
 - Rackspace
 - VMWare Air Cloud

Figure 1. Magic Quadrant for Cloud Infrastructure as a Service, Worldwide

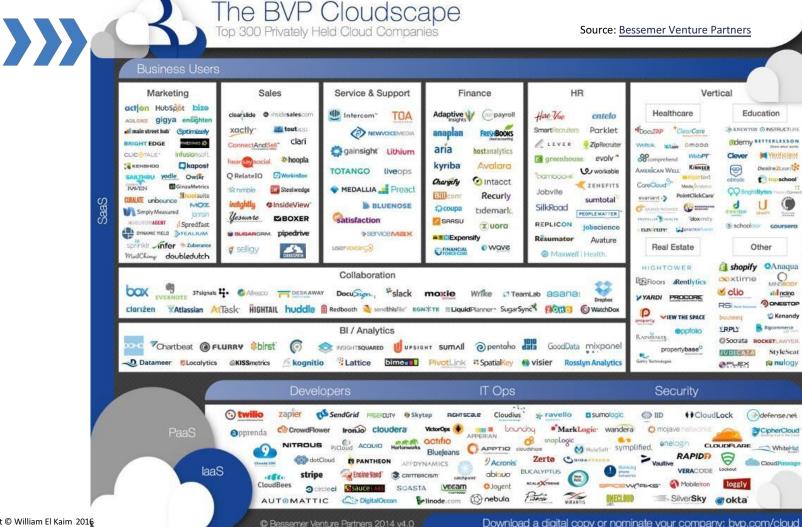


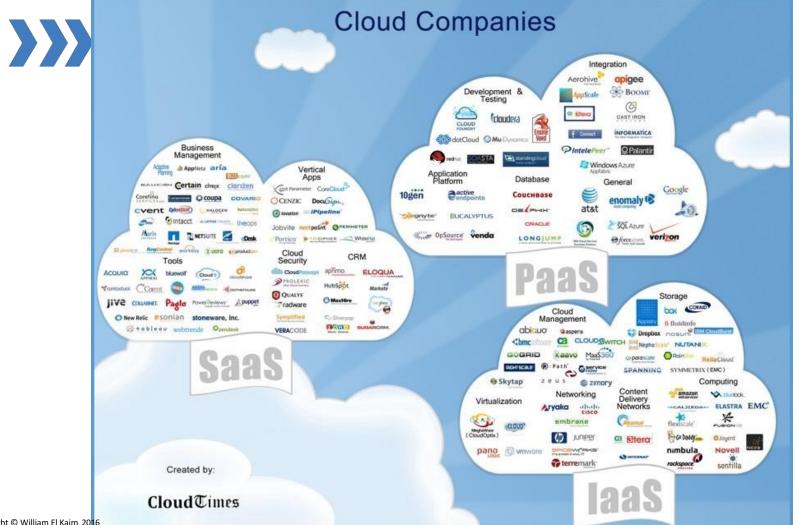
Source: Gartner (May 2015)

Cloud Computing Landscape (PAAS)

- <u>ActiveState (HP)</u>
- <u>Amazon AWS</u>
- <u>Apache Stratos</u>
- <u>Apache Ignite</u>
- <u>Apprenda</u>
- <u>CenturyLink</u>
- <u>CloudBees</u>
- Cloud Foundry (Pivotal)
- Docker
- <u>Dokku</u>

- Engine Yards
- Google Cloud Platform
- <u>GridGrain</u>
- <u>Heroku</u>
- IBM Bluemix
- <u>Microsoft Azure</u>
- Openshift (Redhat)
- OrangeScape
- ProfitBricks
- <u>VMware Air Cloud</u>







European Cloud Landscape - France

Horizontal Software

Marketing	Productivity & Collaboration
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- What is Cloud Computing?
- Why Cloud Computing?
- Virtualization and Cloud
- Cloud vs. Grid Computing
- Cloud Computing Adoption
- Cloud Computing Landscape

Cloud Computing Security

- Cloud clients Tools
- Backend As A Service (BAAS)
- Is cloud Cost Effective?



- General Rules
 - Provider secures "their" infrastructure
 - Remainder of the stack is your problem
 - Focus on VM and container
- Example Amazon IAAS
 - <u>"We strive to keep Your Content secure</u>, **but cannot guarantee** that we will be successful at doing so, given the nature of the Internet.
 - you acknowledge that you bear sole responsibility for adequate security, protection and backup of Your Content and Applications...
 - We will have no liability to you for any unauthorized access or use, corruption, deletion, destruction or loss of any of Your Content or Applications."



- General Rules
 - Provider owns the compute, network, storage layers and programmatic interface security
 - The consumer creates the application based upon supported development environment
 - Writing secure applications and ensuring your data is safe is on you
- Example: Google App Engine
 - **"You must provide accurate and complete registration information** any time you register to use the Service.
 - You are responsible for the security of your passwords and for any use of your account.
 - If you become aware of any unauthorized use of your password or of your account, you agree to notify Google immediately."



- General Rules
 - The provider owns the entire stack
 - Security is defined by internal policy and customer contract
- Example: Salesforce.com
 - "We shall maintain appropriate administrative, physical, and technical safeguards for protection of the security, confidentiality and integrity of Your Data.
 - We shall not (a) modify Your Data, (b) disclose Your Data except as compelled by law in accordance with Section 7.5 (Compelled Disclosure) or as expressly permitted in writing by You, or (c) access Your Data except to provide the Services or prevent or address service or technical problems, or at your request in connection with customer support matters."



- Shifting public data to a external cloud reduces the exposure of the internal sensitive data
- Cloud homogeneity makes security auditing/testing simpler
- Clouds enable automated security management
- Redundancy / Disaster Recovery
- Data Fragmentation and Dispersal
- Dedicated Security Team
- Greater Investment in Security
 Infrastructure
- Fault Tolerance and Reliability
- Greater Resiliency

- Hypervisor Protection Against Network
 Attacks
- Possible Reduction of C&AActivities (Access to Pre-Accredited Clouds)
- Simplification of Compliance Analysis
- Data Held by Unbiased Party (cloud vendor assertion)
- Low-Cost Disaster Recovery and Data Storage Solutions
- On-Demand Security Controls
- Real-Time Detection of System Tampering
- Rapid Re-Constitution of Services
- Advanced Honeynet Capabilities



- Trusting vendor's security model
- Customer inability to respond to audit findings
- Obtaining support for investigations
- Indirect administrator accountability
- Proprietary implementations can't be examined
- Loss of physical control
- Data ownership issues
- Quality of service guarantees

- Data dispersal and international privacy laws
 - EU Data Protection Directive and U.S. Safe Harbor program
 - Exposure of data to foreign government and data subpoenas
 - Data retention issues
- Need for isolation management
- Multi-tenancy
- Logging challenges

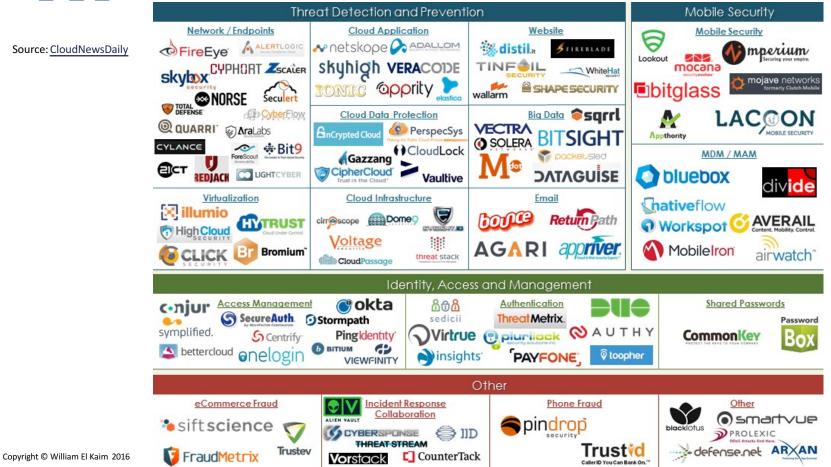


- Dependence on secure hypervisors
- Attraction to hackers (high value target)
- Security of virtual OSs in the cloud
- Possibility for massive outages
- Encryption needs for cloud computing
 - Encrypting access to the cloud resource control interface
 - Encrypting administrative access to OS instances
 - Encrypting access to applications
 - Encrypting application data at rest
- · Public cloud vs internal cloud security
- Lack of public SaaS version control

- Issues with moving PII and sensitive data to the cloud
 - Privacy impact assessments
- Using SLAs to obtain cloud security
 - Suggested requirements for cloud SLAs
 - Issues with cloud forensics
- Contingency planning and disaster recovery for cloud implementations
- Handling compliance
 - FISMA, HIPAA, SOX, PCI, SAS 70 Audits

Cloud Security Landscape





58



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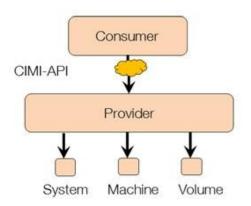
Cloud clients Tools

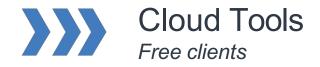
- Backend As A Service (BAAS)
- Is cloud Cost Effective

CIMI: Cloud IaaS Standard

Cloud Infrastructure Management Interface

- Specification that standardizes interactions between cloud environments to achieve interoperable cloud infrastructure management between service providers and their consumers and developers, enabling users to manage their cloud infrastructure use easily and without complexity.
- <u>Primer / Cloud Infrastructure Management Interface Model</u>



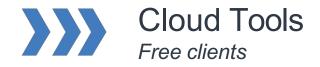


<u>CloudBerry S3 Explorer</u>

- This is a free Amazon S3 file browser application that enables creating-deleting-updating buckets, folders & files.
- It supports: multiple S3 accounts, setting up file access permissions, generating external URLs & more..

<u>S3Fox Organizer</u>

- A FTP-like Firefox add-on which enable anyone to reach S3 buckets for uploading & downloading files.
- It supports managing CloudFront, changing access policies & syncronizing S3 with the local system.
- <u>S3tools</u>
 - Various open source tools for reaching Amazon S3.



- <u>JetS3t (free)</u>
 - It is an open-source Java toolkit and application suite for the Amazon S3 and Amazon CloudFront content delivery network.
 - The toolkit contains 5 applications for reaching, synchronizing & creating an authorization service to mediate to S3 accounts.
- GridGain (free)
 - An open source cloud platform, built with Java, that enables developers to develop and run applications on private or public clouds.
- <u>Abiquo (free)</u>
 - Online software for creating & managing public or private clouds.
 - The tool mainly offers users the capacity for scaling, management, automatic and immediate provision of servers, storage, networks, virtual network devices as well as applications.

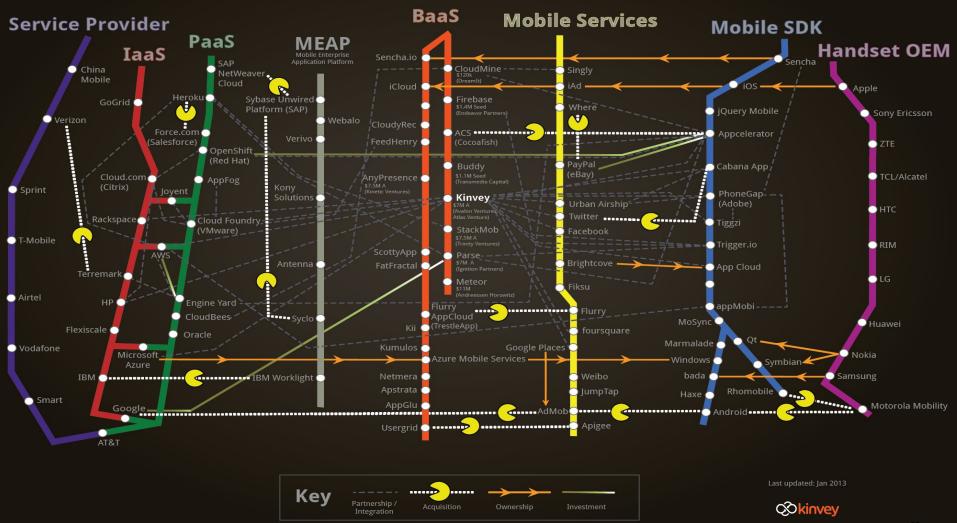


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Backend As AService (BAAS)

Backend As AService (BaaS)

- BaaS is an approach for providing web and mobile app developers with a way to connect their applications to backend cloud storage and processing while also providing common features such as user management, push notifications, social networking integration, and other features that mobile users demand from their apps these days.
- This new breed of BaaS services are provided via custom software development kits (SDK) and application programming interfaces (APIs).
- BaaS is a relatively recent development in cloud computing, with most BaaS start-ups dating from 2011 or later.
- The global BaaS market is estimated to grow from \$216.5 million in 2012 to \$7.7 billion in 2017 from a <u>report published</u> by <u>MarketsandMarkets</u>.



How Does BaaS Differ From IaaS and PaaS?

- BaaS has evolved out of frustration around deployment of IaaS platforms like Amazon Web Services, just to fire up a single new mobile application.
- BaaS is about abstracting away the complexities of launching and managing your own infrastructure, then bridging a stack of meaningful resources targeting exactly what developers need to build the next generation of mobile apps.
- BaaS, has a lot of the same intent as PaaS, to speed up the application development process, but BaaS is purely a backend
 - Providing an infrastructure that automatically scales and optimizes, bundled with a set of essential resources developers require

What Are The Benefits of BaaS?

- Efficiency Gains Reducing overhead in all aspects of app devt, increasing efficiency at all stages of development
- Faster Times to Market Reducing the obstacles to take a mobile app from idea to production and overhead with operations once in production
- App Delivery With Fewer Resources
- Optimize for Mobile and Tablets BaaS providers have put a lot of time and resources into optimization of data and network for mobile apps, and reduce fragmentation problems across multiple platforms and devices.
- Secure and Scalable Infrastructure
- Stack of Common API resources BaaS brings common and essential 3rd party API resources into a single stack, preventing developers from having to go gather them separately

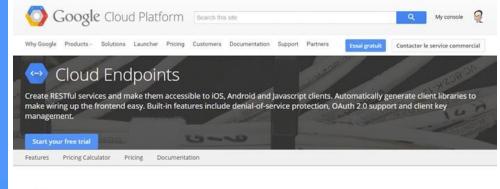
Facebook Parse / Google EndPoints



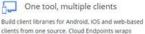
Build your perfect app on any platform.

Focus on creating amazing user experiences and forget complex infrastructure. Instantly add a powerful cloud database, push notification services, and analytics tracking to your app. Choose from over thirleen native SDKs for mobile, desktop, and IoT devices and discover all that Parse has to offer.

Learn more Get started for free



Features



your code to build an API server in just a few steps.

Endpoints in our documentation or just dive in and

Cloud Endpoint API libraries are available in Java.

Python, Go and PHP, Learn more about Cloud

try our sample Tic Tac Toe web application.

Extending App Engine

All of the tools and libraries made available in App Engine are now available to your mobile devices. Access Datastore. Cloud Storage and Task Queues using your App Engine backend with no extra work. Integrate OAuth 2.0 authentication quickly by following our examples.

Low maintenance client-server

Because Cloud Endpoints is backed by App Engine, you have no servers to maintain, no load balancing to worry about and the same quick and painless scaling, Like App Engine and our other Cloud services, you only pay for what you use.



Parce for IoT Connecting hardware and morewith the sloud

Copyright © William El Kaim 2016



LATEST UPPRIES

cloud Asseamless way

Parce + React Aseamless way to build next generation apps 0

Parse Explorer Apowerfulnew debugging tool

Flexible client-side integration

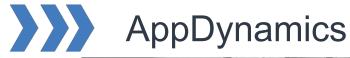
Annotate your server-side API and then build your client libraries automatically. Client libraries are built for Android and IOS. Get standard web clients up and running with a minimal JavaScript client library. All of your clients use similar APIs and the same backend, which keeps development time down.

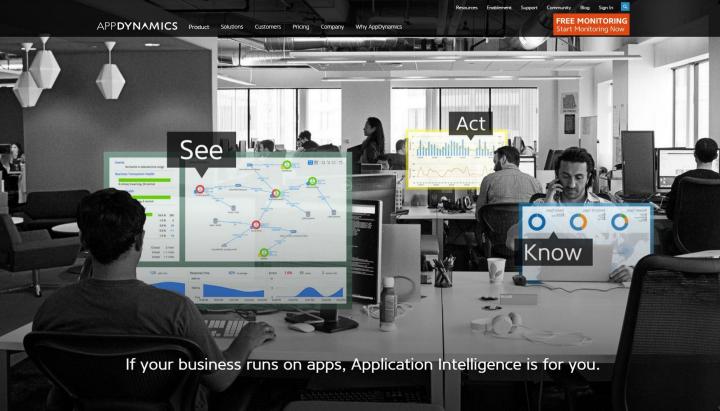
https://cloud.google.com/endpoints/

Microsoft Azure AppServices

Microsoft Azure	SALES	S 0800-916-603 MY ACCOUNT POR	RTAL Search $ ho$
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Create web and m	obile apps for any platform	Want a taste? Get g	oing in seconds.
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✓ Build engaging iOS, A	ndroid, and Windows apps	no commitments, no hassles	
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Web Apps	Mobile Apps	API Apps	Logic Apps
Web Apps Web apps that scale	Mobile Apps Build Mobile apps for any device	API Apps Easily build and consume APIs	Logic Apps Automate business processes

http://azure.microsoft.com/en-us/services/app-service/







Now with Support for the Popular Bootstrap & AngularjS Frameworks Read More
Dev Center Blog SIGN UP GO TO PLATFORM OPPOPERY. O Platform Customers Pricing Partners Services About Us
Webinar: How to Build Responsive Web and Mobile Apps with Appery.io (including our new AngularJS & Bootstrap support) Thursday, April 16, 11am Pacific time [RESCHEDULED]
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Featured by Mashable TE Forbes CIO

https://appery.io/

Backend As AService (BaaS)

ENTERPRISE

EREE TRIALS

PRICING

Telerik Platform

Develop Mobile Apps with Powerful Backend Services

SUPPORT & LEARNING

Telerik Platform

Telerik by SProgress



Backend As AService (BaaS)

- Anypresence: <u>http://www.anypresence.com/</u>
- Apigee App Services: <u>http://apigee.com/docs/app_services</u> (now Google)
- APISpark: <u>http://apispark.com/</u>
- Build.io: http://www.built.io/
- IFTTT: <u>https://ifttt.com/login</u>
- Kinvey: http://www.kinvey.com/
- Proxomo: <u>http://www.proxomo.com/</u>



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- When designing infrastructure systems, whether creating new applications or deploying existing software, it's crucial to manage cost.
- Costs come from a variety of sources, and every approach to delivering infrastructure has its own tradeoffs and complexities. Cloud infrastructure systems create a whole new range of variables in these complex equations.
- In addition, no two clouds are the same!
 - Some bundle components while others offer more granular purchasing.
 - Some bill in different time increments, and many offer a variety of payment structures, each with differing economic ramifications.
- How do you figure out what each costs and make a choice?

- Estimates vary widely on possible cost savings
- Brian Gammage, Gartner Fellow
 - "If you move your data centre to a cloud provider, it will cost a tenth of the cost."
- CTO of Washington D.C.
 - "Use of cloud applications can reduce costs from 50% to 90%"
- Alchemy Plus cloud (backing from Microsoft)
 - "IT resource subscription pilot saw 28% cost savings"
- Preferred Hotel
 - Traditional: \$210k server refresh and \$10k/month
 - Cloud: \$10k implementation and \$16k/month
- George Reese, founder Valtira and enStratus
 - Using cloud infrastructures saves 18% to 29% before considering that you no longer need to buy for peak capacity

Cloud Pricing Calculator

- Pricing Calculator
 - Amazon Cloud Platform Pricing Calculator
 - AWS Total Cost of Ownership (TCO) Calculator
 - Google Cloud Platform Pricing Calculator
 - IBM Softlayer Cloud Calculator
 - Interoute Virtual Datacenter Calculator
 - <u>Microsoft Azure Cloud Platform Pricing Calculator</u>
 - Rackspace Cloud Calculator
 - <u>Mware Cloud Calculator</u>
- Documents
 - Price Comparison: Google Cloud Platform vs. Amazon Web Service
 - How to plan for the cost of cloud computing?

Cloud Pricing Optimization





Simplified Cloud Journey



VS

Hybrid Cloud Mgt. Tools

• <u>Avni</u>

- Hybrid Cloud Platform To Deploy, Scale And Migrate Digital Services That Contain Containers, VMs And Cloud Specific Apps with Security, Analytics and Policy.
- <u>CloudHealth</u>
 - Gives visibility across the enterprise entire cloud ecosystem to optimize resources and define governance policies for ongoing management.
- <u>Cloudyn</u>
 - One platform to view and optimize all your public and hybrid cloud deployments.

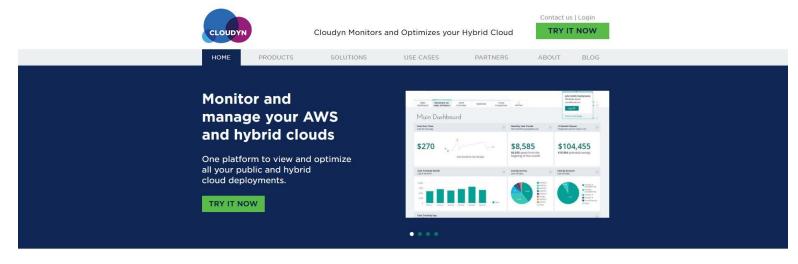
<u>Embotics</u>

• Embotics vCommander is the fastest and easiest way to automate provisioning and enable self-service IT across private, public, and hybrid cloud infrastructures

Platform9

Run OpenStack and Kubernetes like SaaS

Hybrid Cloud Mgt. Tools: Cloudyn



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Providers or traditional VARs, MSPs, SIs transitioning to cloud.





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A platform which provides the technology and business building program to CSBs to deliver their cloud solutions.

Let's build your CSB business together

High business value and high margin cloud solutions to their customers creating a profitable recurring revenue business.

Learn More Learn how you can implement a step-by-step approach within your organization Schedule Consultation Manage the complete lifecycle with cloud services

Resources

Gravitant introduces solution prints and enhanced service store in 7.2 release MORE INFO -

Solutions

for becoming an **IT Service Broker**

Products

benefit from the proven

technology and process

brokerage & management software

Plan					E	Buy	Manage	
Assess App for Cloud	Compare Different Services	Collaboratively Design Solution	Add Managed Services	View Estimated Bill of IT	Order from IT Approved Marketplace	Get Approval through Workflow	Orchestrate and Provision	Track Usage and Cost
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Gravitant

"Cloud Services Brokerage (CSB) is the single largest revenue opportunity in the Cloud, bar none." Gartner

CO CloudOrbit

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Gravitant

Cloud Brokers



Thank You